



Over the past several decades, Fort McKay First Nation has successfully built a growing business portfolio by providing high quality services that are safe, timely, and cost effective. We have worked with industry partners to ensure that our members access the benefits created by industrial development in our traditional territory, while at the same time mitigating the impact oil sands development has on our territory and culture.



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# CHIEF AND COUNCIL'S ANNUAL ADDRESS TO INDUSTRY

A lack of pipelines continues to prevent Alberta's oil from reaching its customers, and our economy continues to suffer. We understand the financial difficulty that oil sands producers have faced over the last four years and the cost reductions they have had to undertake to ensure their projects remain financially viable.



As service providers to these oil companies, we have shared this financial difficulty with our customers and drastically cut costs to provide the same services at lower prices. After four years, we reached the maximum by which our portfolio companies can reduce margins and operating costs and remain financially viable. We have seen the same from all services companies across the oil sands.

Despite this, the oil sands remain one of the highest cost oilproducing regions in the world. Further cost reductions are needed and can only be achieved through new technology. Our Nation is keenly aware of this and has focused its business efforts and portfolio companies on identifying and launching new cost reduction technology. To this end, in 2018 we formed a new specialty chemical production company with Schlumberger, called Nuhebah Oilfield Services. Leveraging the global chemical experience of Schlumberger, Nuhebah developed a diluent reduction chemical - RheoGlyde. In the oil sands, bitumen is mixed with up to 40% diluent in order to be transported via pipeline. Nuhebah recognized that diluent is a huge cost to producers and therefore we spent over 2500 man hours in the lab to develop custom formulated RheoGlyde products for numerous SAGD oilsands producers. These products can reduce diluent requirements by 8-12%, equating to millions of dollars in savings for producers. In 2019, we are focused on the commercialization and large scale use of custom RheoGlyde products for producers.

Another initiative undertaken was was Fort McKay Logistics introducing on-site vending machines to dispense gloves, safety glasses and other regularly used personal protective equipment. Previously these roles were staffed positions but, through automation, we were able to reduce labour costs on site while maintaining the service provision. Automation will continue to grow in the oil sands, and we continue to look for ways to automate services in the Nation's portfolio companies to further reduce production costs. We recognize that this is a necessity in order for the oil sands to be competitive with lower cost oil production regions around the world.

Lastly, we believe that natural resource development can be sustainable and that companies, governments and individuals have a responsibility to reduce the impact of climate change. We are encouraged by the action we've taken in the oil sands including the development and implementation of new technology that reduces emissions and waste.

As a Nation, we share this responsibility and ensure that our portfolio companies do as well. Last year we evaluated and implemented several such initiatives. For example, in our camp business First North Catering, we assessed how we could switch from plastic bags to compostable bags in our kitchens combined with processing our organic food waste and to turn it into

valuable compost. We haven't found a solution yet but continue to work on this.

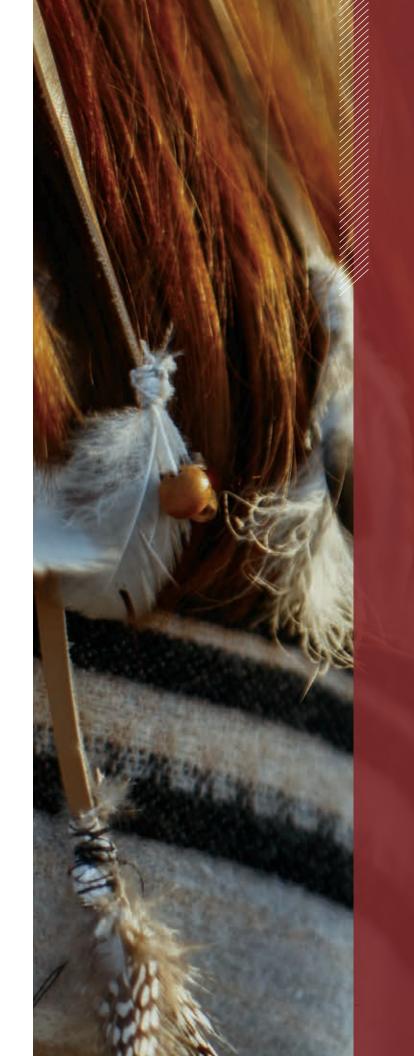
Soogadin Services LP developed an insulation evaluation program that uses thermal cameras to assess pipes and values to identify inadequate insulation resulting in heat loss. Reduced temperatures affect steam effectiveness and require more energy (and emissions). By adequately insulating these problem areas we can help customers reduce costs and emissions.

Each year we evaluate dozens of companies as investment opportunities. Last year, we completed a transaction to invest a substantial amount of capital into Enlighten Innovations Inc. Enlighten is a specialty refinery technology company that is focused solely on the marine fuel industry. Marine fuel, or bunker fuel, is high in sulphur and is a major GHG emission. The world's 15 biggest ships create more pollution than all the cars in the world. Enlighten's technology can significantly reduce these emissions and we are excited to be a part of this company and its mission.

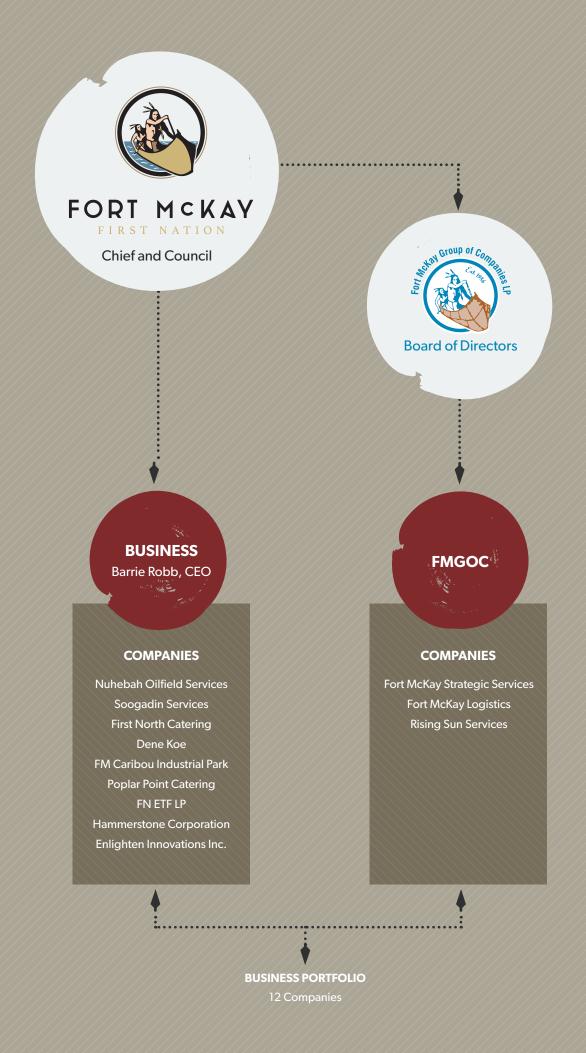
In 2019 we will continue to find ways to reduce costs in the oil sands through new technology and are hopeful for the outlook of the industry.

Chief and Council
Fort McKay First Nation

Chief Mel Grandjamb
Councilor David Bouchier
Councilor Crystal McDonald
Councilor Raymond Powder
Councilor Melinda Stewart







#### **BUSINESS PORTFOLIO**



WHOLLY OWNED (17%)

7
MAJORITY OWNED
(58%)

MINORITY OWNED (25%)

#### FORT MCKAY GROUP OF COMPANIES (FMGOC)







#### **FORT MCKAY FIRST NATION (FMFN)**



















### WORKING WITH FORT MCKAY FIRST NATION

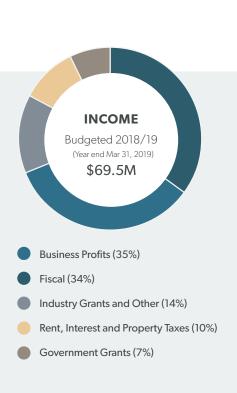
FMFN owned companies are the majority revenue source for the Nation.

12 companies comprise the Nation's business portfolio. Our portfolio continues to evolve as investments in new companies are made and others are divested. Profits from these owned companies are critically important for the Nation because they are used to fund important infrastructure projects and community services.

Our goal is to build a strong and healthy community in Fort McKay. First Nation owned Business Revenues account for 52% of total revenues for the Nation and provide the necessary resources needed for programs, healthcare, education and infrastructure for our members. The Nation's revenues come mainly from

Business Profits, Land Rent, Property Taxes, Industry Grants and Business Interests. Only a marginal amount comes from provincial or federal funding.

Together with each company, we work towards mutually beneficial outcomes that benefit both our community and industry. Partnering with our businesses ensures that Fort McKay members are actively involved in providing input and Indigenous knowledge into the design, monitoring, environmental mitigation and reclamation strategies that minimizing the potential impacts oil and gas projects have on our land.







100% of all the costs to run Fort McKay including salaries, programs, services, and more.

### FORT MCKAY GROUP OF COMPANIES



The Fort McKay Group of Companies (FMGOC) was formed in 1986 and has evolved over the course of its lifetime. It has always been the wholly owned and operated arm of the Nation's business portfolio. It has its own management and executive teams which are responsible for day to day operations.

FMFN is the only shareholder in FMGOC and its shareholder interests are represented on the Board of Directors.







#### **BOARD OF DIRECTORS**

**Mel Grandjamb** 

**David Bouchier** 

**Crystal McDonald** 

**Raymond Powder** 

**Melinda Stewart** 

#### CONTACT

Fort McKay Group of Companies LP

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Fort McMurray, Alberta T9H 3G4

Canada

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fortmckaygroup.com

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twitter: FMGoC



#### FORT MCKAY LOGISTICS LP FOUNDED 1997 fortmckaylogistics.com

Fort McKay Logistics originated its business in 1997 with what started as a mail delivery service and shuttle service at Syncrude Canada. It has grown to include accepting and transporting material worldwide.

Fort McKay Logistics is a First Nation owned 3PL Company that has unbreakable connections to heritage and continually work to honour that while attending to their growth.

Fort McKay Logistics provides an integrated supply chain service to all businesses big and small. We pick up your materials and equipment from suppliers and manage it through the supply chain process to the end user. Although primarily North American focused, we can manage material from anywhere in the world via truck, rail, marine and air.

## Fort McKay Logistics becomes the exclusive distributor for Mobil bulk packaged lubricants in the Region







#### **Edmonton**

5744 67 Ave NW Edmonton, AB T6B 3P8
Phone: 780.485.5666 Fax: 780.485.5665
fmlcustomerservice@fortmckaygroup.com

#### **Fort McMurray**

Fort McKay Industrial Park
P.O. Box 5360 Fort McMurray, AB T9H 3G4

#### WAREHOUSING

Fort McKay Logistics provides the backbone for products to be stored, inspected, verified, and delivered to the end user. We complete the planning and control of the functions supporting the complete cycle of materials, and the associated flow of information. We provide experienced personnel to oversee and execute the daily demands of warehouse management, issue counter, inventory management, cross docking, material management, liaison between vendors and clients, and claims management.

We operate our warehouse 7 days a week with experienced staff and dedicated services to ensure seamless operations for our clients. Below is a breakdown on how we conduct our day to day business.

#### **TRANSPORTATION**

Fort McKay Logistics is an industry leader in transportation by safely managing your freight from point of pickup to final destination.

We are an asset based transportation service provider in Alberta and offer LTL, FTL, Line Haul, and dedicated trucks for clients transporting anything from the smallest package to the largest load using a variety of equipment.

Fort McKay Logistics prides itself on delivering safe, reliable transportation services to our customers by upholding high safety standards and training to every member of our team.

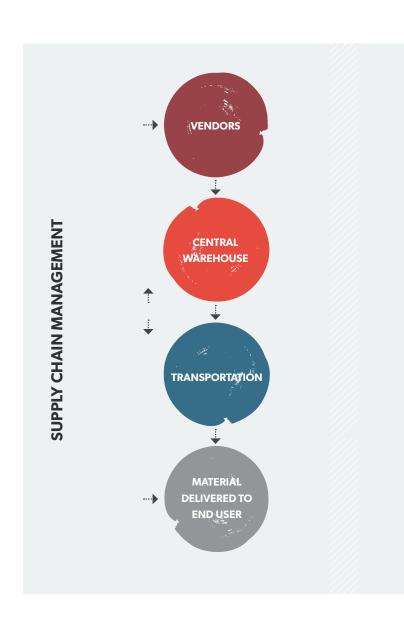
#### **LUBRICANTS**

Fort McKay Logistics began distributing Mobil lubricants in 2018. They distribute both bulk and packaged lubricants for the geographical area covered by the oil sands mining operations north of Fort McMurray.

#### SUPPLY CHAIN MANAGEMENT

Fort McKay Logistics is a First Nation owned Supply Chain Management Company that provides an integrated supply chain service. We manage a seamless, value-added, process across organizational boundaries to meet the real needs of the end user. Our supply chain management teams are experienced and dedicated to our clients ensuring we plan, implement, and control the flow of material and information between the point of origin to the point of consumption.

This integrated service allows for maximum efficiency, minimizing the duplication of effort and handoffs, which will lower your overall cost of the supply chain. In return, this speeds up the process so material is available to the user earlier; thereby avoiding/minimizing plant downtime and improving schedule.







#### FORT MCKAY STRATEGIC SERVICES LP FOUNDED 1986 fortmckaygroup.com

Fort McKay Strategic Services capacity is wide ranging, providing customers with quality solutions in the industry. The Construction and Earthworks division has a diverse fleet of over 100 pieces of heavy equipment that are available which allows the company to provide light civil and mining services to oil sands projects in the region. The Site Services division offers direct access to an experienced labour force year round for both long and short term projects.

Fort McKay Group of Companies LP P.O. Box 5360 Fort McMurray, AB T9H 3G4 Phone: 780 788 3150

Fax: 780.788.3151

communications@fortmckaygroup.com

#### **EARTHWORKS**

Our earthworks division is a major contender in the heavy equipment industry. Our fleet of over 100 pieces of equipment works on-site 24 hours a day, 7 days a week, 365 days a year at the CNRL Albian MRM /JPM sites. Fort McKay Strategic Services Embedded program runs year round at both CNRL Albian and Syncrude Base Mine sites.

By providing extensive ongoing training to our employees, we ensure that our equipment is operated in a professional and safe manner at all times. Despite operating some of the world's largest equipment around-the-clock, all of our operating crews at the CNRL Albian site have been able to reach one year at Goal Zero. Our focus on safety is what makes us really stand out from the crowd. We are diversified in our skills and are growing everyday into more specialized areas of the oil sands industry. Our current equipment fleet includes heavy rigid frame haul trucks, articulating trucks, dozers, excavators, graders and loaders.

#### WE PROVIDE THE FOLLOWING LIGHT CIVIL AND MINING SERVICES FOR CLIENTS:

- Muskeg removal and stockpile
- Reclamation: Terrain contouring and material replacement
- Road building for light vehicles and heavy haulers
- Ore and reject loading, hauling and placing
- Road Maintenance: Sanding, grading and berm building
- Technical road building with Claycrete stabilizer: Crushing, loading, hauling and placement of unique chemical solution
- Dyke construction including internal drains, sand blanket, shear keys and toe berm construction
- Dewatering including ditching and sump building
- Tailings mud farm removal
- Earthworks for pipeline corridor construction/substations
- Embedded fuel and lube services and heavy equipment operators
- Technical support including Project Management and budgetary cost estimates

#### EQUIPMENT RANGING FROM, BUT NOT LIMITED TO:

- (1) EX1900 Excavator
- (6) EX1200/1250 Excavator
- (10) EX850/870/385 Excavator
- (7) EX450/470/345 Excavator
- (1) EX330 Excavator
- (1) Komatsu 240 LR (60') Excavator
- (5) D10T Dozer
- (4) D8T Dozer
- (5) D6M/N/T Dozer
- (3) 16M Grader
- (2) 14H/M Grader
- (10) 785C/D Haul Trucks
- (13) 777D/F Haul Trucks
- (3) 777D Water Truck/Haul Trucks
- (7) 40 Ton Haul Trucks
- (2) 980H Loader
- (1) 966H Loader
- (5) Fuel/Lube Trucks

#### SITE SERVICES

Our Site Services division offers direct access to experienced operators or general labour for both long and short term contracts. We have experience in, but not limited to areas as diverse as grounds keeping, coverall delivery, flagging and general labour services. Our site services division specializes in the following services:

#### **ROADS AND GROUNDS**

- Snow clearing and removal
- Road signage supply and installation
- Asphalt repair
- Grounds maintenance
- Snow fencing supply and installation
- Brush cutting and removal
- Shutdown and operations support such as confined space monitor and entry, fire watch, man watch

#### LABOUR SERVICES

- Warehouse services
- Tool cribs
- Shovel cleaning labour
- Landscaping services
- Flagging
- Coverall distribution and inventory control
- Light equipment operators
- Snow / ice removal from building rooftops

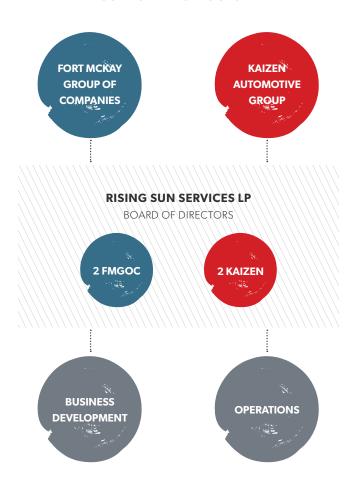


### **RISING SUN SERVICES LP** FOUNDED 2017 risingsunservices.ca

Rising Sun Services is an Aboriginal business which is majority owned by the Fort McKay Group of Companies (FMGOC). The business partner and minority co-owner in this new company is Kaizen Automotive Group (partnered with local Summit GM) which is Alberta's leading automotive group.

Rising Sun Services has the only GM Warranty approved automotive service center in Fort McKay. The strategic and convenient location of this service center allows industrial vehicles, mine sites and contractor trucks to get their vehicles serviced quickly, which translates to less downtime and a shorter commute for our clients

#### **CORPORATE STRUCTURE**



#### **PRODUCTS AND SERVICES**

While specializing in GM product, Rising Sun Services is an all makes, all models repair facility. Highly qualified technicians provide exceptional service in a timely manner. Rising Sun Services is a full service shop that can provide the following services, but not limited to:

- ✓ BASIC MAINTENANCE REQUIREMENTS
- ✓ FULL DIAGNOSTICS ON ALL DRIVABILITY CONCERNS
- ✓ MAJOR DRIVELINE COMPONENT REPAIRS
- **✓ UNDER-CARRIAGE WASH**

- **✓ UP-FITTING**
- **✓ TIRES AND ALIGNMENTS**
- **✓ WINDSHIELD REPLACEMENT**

### **FORT MCKAY'S**

ONLY WARRANTY APPROVED

#### **AUTOMOTIVE SERVICE CENTRE**







Whatever the service, Rising Sun Services is dedicated to maintaining top tier customer service.

#### **FLEET SERVICE EXPERIENCE**

Specializing in creating custom preventative maintenance programs for clients to reduce downtime while providing cost certainty. The secret to retention of clients is understanding the need for a strategic service partner focused on fleet - we know fleet because we run a fleet. We are able to be an end to end solution for your fleet needs.

#### MAINTENANCE AND REPAIRS

Rising Sun Services is a GM approved automotive service centre and auto body shop. Servicing commercial vehicles of all makes and models is done by GM certified technicians in the Fort McKay Industrial Park.

#### **PARTS**

Rising Sun Services carries an inventory of General Motors and Ford parts, as well as other parts based on client needs. In addition to carrying inventory for vehicle repair, Rising Sun Services also sells parts directly.

Rising Sun Service LP Fort McKay Industrial Park Fort McKay, Alberta, TOP 1CO info@risingsunservices.ca

### BUSINESS PORTFOLIO MANAGEMENT TEAM



#### **FORT MCKAY FIRST NATION**

Fort McKay First Nation's business development team is responsible for growing the Nation's business portfolio by forming new companies and growing the existing seven majority owned companies.

Each of these companies has their own management and executive teams and the Nation typically does not operate these companies directly. Instead, FMFN is a shareholder and their ownership interests are represented by the Board of Directors.

#### **CONTACT**

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- E jsaunders@fortmckay.com

fortmckay.com

facebook: /FortMckayFirstNation

twitter: FortMckay

#### **MANAGEMENT TEAM**



Barrie Robb CEO of Business Development, Fort McKay First Nation



Stuart Randell Senior Manager, Business Development, Fort McKay First Nation



Harshul Srivastava Senior Analyst, Business Development, Fort McKay First Nation



Benita Koochicum Coordinator, Lands and Leasing, Business Development, Fort McKay First Nation



Jessica Saunders, Coordinator, Business Development, Fort Mckay First Nation

The Nation's holding company owns the shares in seven (7) companies. Our investment approach is to select industry leaders as partners and invest equally with them in the creation of a new company that we believe will be able to provide the services/products which are needed by clients.

In a portfolio company, we typically hold majority ownership (51%) and assign responsibility for day-to-day operations to our skilled partner, who holds minority ownership (49%).

As majority owners in these companies, we ensure through Board representation and oversight that the company is meeting the high expectation of customers and shareholders.























#### **Board of Directors**

Céline Gerson, President, Schlumberger Canada

Mark O'Byrne, President, Palliser Production Management Ltd

Raymond Powder, Fort McKay First Nation Crystal McDonald, Fort McKay First Nation

#### **Executive Team**

Céline Gerson, President
Stuart Randell, Vice President
Barrie Robb, Vice President
James North, Vice President
Tatum Woywitka, Corporate Secretary

#### **Primary FMFN Contact**

Stuart Randell
Senior Manager, Business Development
Fort McKay First Nation
Cell: 780.713.8848
srandell@fortmckay.com

200 - 125 9 Ave SE, Calgary, AB T2G 0P6 1-855-801-8111

#### **NUHEBAH OILFIELD SERVICES LP**

FOUNDED 2017 FMFN + Schlumberger nuhebah.com

Nuhebah's integrated production chemical technologies and services has provided tangible benefits and assurance to oil and gas operations worldwide for over 30 years. Our global footprint and dedicated service delivery help maximize production safely and reliably, regardless of system complexity or geography.

Specialized research laboratories and field support operations analyze issues across the entire spectrum of production operations, engineering optimal solutions to protect asset integrity, safely maximize production, and enhance product quality while minimizing environmental impact.

Maximize Production from Reservoir to Refinery.

### PRODUCT FOCUS: RHEOGLYDE HEAVY OIL FLOW IMPROVER

RheoGlyde is a Flow Improver Technology developed by Schlumberger for the Oil sands in Alberta for controlling Diluted Bitumen viscosity.











#### **HEAVY OIL**

Our wide portfolio of chemicals includes chemicals for each type of reservoir and production method and is constantly updated to adapt to each specific need present in the oilfield. Located in Alberta, Nuhebah's Product Development and Technical Service Center is equipped to evaluate production fluids and provide field service in a short time. Our portfolio of solutions includes products for Mining and In Situ operations.

#### **Key Products:**

- Emulsion Breakers
- Reverse Emulsion Breakers
- Water Clarification
- Water Treatment

- Antifoamers
- Fouling Control
- Flow Improvers
- Asphaltenes Inhibitors/Dispersants

#### **PIPELINES**

Nuhebah specialists deliver integrated chemical, equipment, and analytical packages customized to meet all your pipeline and midstream asset needs, from custom designed chemical treatment programs to in-service maintenance, asset integrity, flow assurance and decommissioning, resulting in maximization of the production and extension of the life of the assets.

#### **Key Products:**

- Corrosion Inhibitors
- Gel Pigs for Displacing, Sweeping or Batching - 100% Biodegradable
- Biodegradable Cleaners
- HydroTag Leak Detection Dyes (visible under blacklights):
- Alternatives to MEG and Methanol

- Solvents
- Biocides
- Scale Inhibitors
- Wax and Asphaltenes Inhibitors and Dispersants
- Flow Improvers

#### **REFINERIES**

Nuhebah has direct access to Schlumberger's research facility located in Houston, Texas. This facility incorporates equipment and personnel dedicated to developing new technological solutions for refinery applications.

#### **Key Products:**

- Desalter Emulsion Breakers
- Film Forming Corrosion Inhibitors
- Neutralizing Corrosion Inhibitors

- H2S Scavengers
- Water Treatment





#### **Board of Directors**

Joe Brickner, President, Brock Canada Ricardo Iglesias, CFO, Brock Group Mel Grandjamb, Fort McKay First Nation David Bouchier, Fort McKay First Nation

#### **Executive Team**

Joe Brickner, President
David Bouchier, Vice President
Corey Koble, Treasurer and
Corporate Secretary

#### **Primary FMFN Contact**

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#### SOOGADIN SERVICES LP

FOUNDED 2018 FMFN + Brock Canada soogadin.com

#### **POWERFULLY BUILT**

Soogadin (pronounced 'Soo-gah-tin') means "powerfully built" in Cree.

Formed by Fort McKay First Nation and Brock Canada, Soogadin leverages the expertise of two progressive businesses to bring leadership, operating efficiency, and a focus on community to the industry. Our joint venture is founded on a shared vision of value and innovation with a focus on providing the energy industry with powerful and progressive solutions.

Soogadin services green and brown-field capital projects, shutdown/turnaround work, and specialized long-term facility maintenance, offering its clients solutions that contribute to operational optimization, asset integrity, enhanced production, cost certainty and cost reduction, while increasing safety and minimizing environmental impact.

Soogadin will be the largest Aboriginal scaffolding, insulation, fireproofing and paint & blast provider in Canada. Every aspect of the business and its plans for sustainable growth will be Powerfully Built.



#### Soogadin's Services Include:

- Scaffold Management, Labour & Material Supply
- Insulation Project Management, Labour and Materials
- Fireproofing Material, Labour & Project Management
- Paint & Blast Solutions Field and Shop Application Services
- Asbestos & Lead Abatement Programs
- Rope Access Services
- Energy Loss Prevention & Emission Reduction Programs
- Hard Covers, Soft Covers (Insulation Blankets)
- Glycol Heat Tracing

#### **Cost Benefits to Customers:**

- Scaffold Cost Reductions through 3D Design, Modelling and Work Face Planning.
- Accountability leading to Productivity through enhanced tracking and reporting management systems.
- Reduced Labour requirements through enhanced scope capture capabilities, resource planning, field fit crew blending, and solutions innovation.
- Continuous Improvement using the latest data analytics, performance measurement tools and service optimization surveillance programs.
- Reduced energy costs and emissions using ARRM model (Assess, Report, Repair, Monitor) including Insulation Assessment Program to improve operator's return on Investment (ROI).





#### **Primary FMFN Contact**

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First North Catering
ESS Support Services a
Division of Compass Group Canada Ltd.
2710 - 17th Ave SE. Suite 300
Calgary, AB T2A 0P6

### FIRST NORTH CATERING LP FOUNDED 1998

First North Catering is co-owned by Fort McKay First Nation and ESS Support Services. Our company has a long history of successfully operating in the oil sands and meeting the unique needs of clients. With the support of both owners, First North provides high quality and cost effective remote camp services and related support assistance to clients in Northern Alberta.

#### **PRODUCTS AND SERVICES**

#### 1. Camp Operations and Facilities:

First North Catering has the ability to provide clients with high quality camp facilities and operate the facilities for the client. ESS can provide the workforce solutions and support services required for the operation of world class remote accommodations.

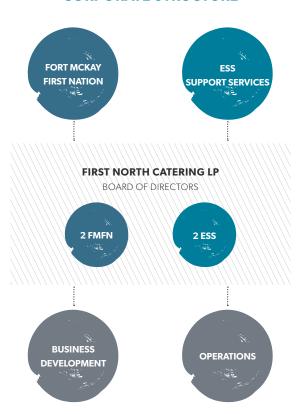
#### 2. Camp Operations:

First North Catering recognizes that clients needs vary on a project by project basis and as a result is able to meet unique needs by providing camp operations services.

#### 3. Office and Retail Food Services Areas:

At the higher end of the spectrum, First North excels in the delivery of full service remote camp accommodations. First North has the ability to also provide office space and exceptional food services.

#### **CORPORATE STRUCTURE**



#### **Board of Directors**

Michael Hachey President ESS Compass

Saajid Khan CEO, ESS Compass

Barrie Robb CEO Of Business Development Fort McKay First Nation

**Crystal McDonald**Fort McKay First Nation

#### **Executive Team**

Michael Hachey President

**Paul Finn,** Vice President of Sales

Carlos Echaiz-Mcgrath, Business Development

**Stuart Randell,** Business Development

#### Your Trusted Partner in Workforce Camp Facility Operations.



Camp Management

**Project Management** 

Camp Reception and Administration

Camp Lease

Recreation and Leisure Management

Camp Refurbishment

Waste Management



**Building Assets** 

Kitchen Equipment

Mechanical, Electrical and Plumbing (MEP) Systems

**Municipal Services** 

Pools and Gym Equipment

**Power Generators** 

Grounds Maintenance

**Sewage Treatment Plants** 

Water Treatment Plant



Catering (all formats)

Housekeeping, Laundry and Janitorial

Commissary and Bar

Retail Food, Service and Vending

Food and Spares Logistics

**Medical Support** 

Pest Control

Manpower Supply

Security





#### **Primary FMFN Contact**

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Dene Koe LP 2710 – 5 Street Nisku, AB T9E 0H1 780.955.8410

#### **DENE KOE LP** FOUNDED 2016 denekoe.com

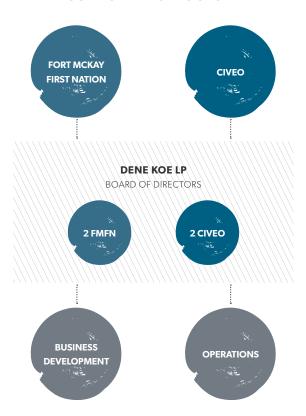
Bringing together Fort McKay First Nation's trusted relationship-driven approach to business and Civeo's regional industry expertise, our team delivers unmatched hospitality and comfort. Dene Koe offers reliable, high-value remote lodging services, business cooperation, and community engagement. Our model supports the longevity and sustainability of communities in the oil sands by ensuring long-term development that considers the interests of the community.

We are a service provider at Civeo's Fort McMurray Village near Suncor's Base Plant, a five-lodge, 3,500 room property as well as Athabasca Lodge and Beaver River Executive Lodge located near Fort McKay on highway 63. Dene Koe also owns its own facilities: Hudson Lodge (624 rooms) and Borealis Lodge (1504 rooms). Dene Koe offers comfortable rooms, excellent food, and all the amenities that workers need to stay active and healthy, unwind, and rest well.

#### We offer:

- ✓ FLEXIBLE WORKFORCE ACCOMMODATIONS AND FACILITIES MANAGEMENT
- ✓ EFFECTIVE BUSINESS SYSTEMS FOR EFFICIENT LOGISTICS
- ✓ AFFORDABLE PRICING TO HELP YOU KEEP YOUR COMPETITIVE EDGE

#### **CORPORATE STRUCTURE**



#### **Executive Team**

Al Schoening President

Barrie Robb Vice President

Kelly Frank Business Development

**Stuart Randell**Business Development

#### **Board of Directors**

Al Schoening President, Civeo Canada

Mark Menard CFO and SVP of Finance, Civeo Canada

Barrie Robb CEO of Business Development Fort McKay First Nation

Melinda Stewart Fort McKay First Nation

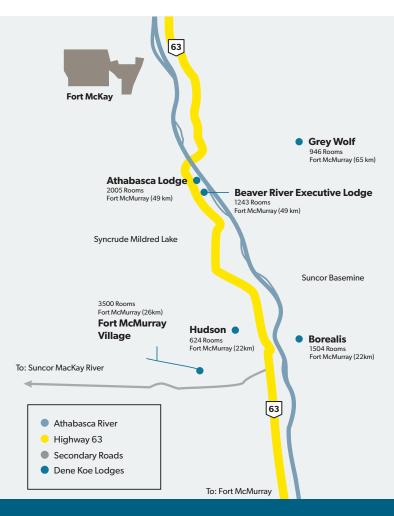
### True Northern Leadership Meets Quality Lodging.

#### **Facilities Management and Workforce Services**

Dene Koe can bring all of the sought-after service and hospitality of our open lodges directly into client-owned facilities. By providing a comfortable, reliable lodging experience, we improve the attraction, retention, productivity, and safety of your workforce. At every scale and scope of service required, we execute made-to-measure lodging solutions.

#### **Open Lodging**

The philosophy behind our full-service open lodge accommodations is that workers, in even the most remote environments, deserve the comforts of home. That's why we've equipped each of our strategically located lodges with friendly faces, great food, and every conceivable comfort. Flexible and accessible lodging options make booking easy for crews of all sizes.







#### **Primary Contacts**

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Caribou Energy Park Ltd.

Waiward Management Inc.

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#### FORT MCKAY CARIBOU INDUSTRIAL PARK

**ESTABLISHED 2005** 

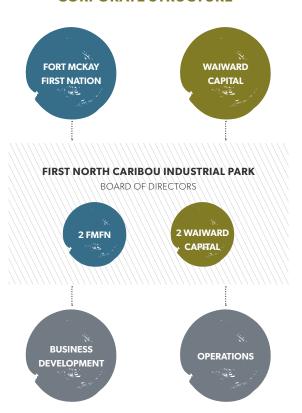
fortmckayproperties.com

Located 54 Kilometers north of Fort McMurray, Fort McKay Caribou Industrial Park is ideally situated to support the operation of various commercial industries supplying northern oil sands developments. The park is owned by Fort McKay First Nation together with Waiward Management Inc. and uses green technology to support infrastructure, while ensuring safety and security across all lots.

#### **Products and Services:**

- ✓ COST EFFECTIVE LOCATION: WITHIN 100 KM OF ALL OIL SANDS PROJECTS
- ✓ DIRECT ACCESS TO HIGHWAY 63 NORTH
- ✓ ON-SITE HEALTH CLINIC
- ✓ SEMI-DEDICATED HELIPAD
- ✓ FULL DEVELOPED INFRASTRUCTURE: 24 HOUR WATER AND POWER
- **✓ HIGH SPEED INTERNET**
- ✓ 24-HOUR GAS STATION
- ✓ ECO-FRIENDLY INDUSTRIAL PARK WITH SOLAR PANELS AND WIND TURBINES
- **✓ BOTH LONG TERM AND SHORT TERM LEASES AVAILABLE**
- **✓ WORLD CLASS ANCHOR TENANTS WITH BUILT OUT FACILITIES**
- √ 4-HOUR SECURITY
- **✓ CONVENIENCE STORE**
- ✓ PERFECT FOR OFFICE BUILDINGS, WORKSHOPS, YARD AND STORAGE SPACES

#### **CORPORATE STRUCTURE**



#### **Board of Directors**

Don Oborowsky

Owner Waiward Steel Fabricators Ltd.

Paul Zubick

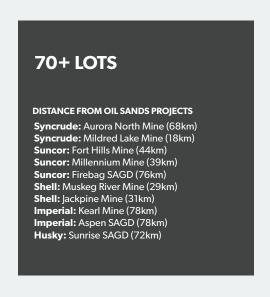
Barrie Robb

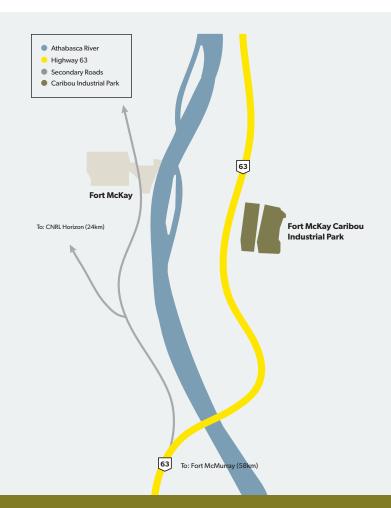
CEO of Business Development, FMFN

Mel Grandjamb

Fort McKay First Nation

## Dynamic Commercial and Industrial Parks in the Heart of Alberta's Oil Sands.







### **FN**LETF

#### FIRST NATIONS ETF LP

FOUNDED 2017

The bacha LP owns and operates a bitumen cooling, blending and storage facility located 30km North of Fort McMurray, Alberta. The facility includes seven tanks, two blenders, cooling facilities and two vapour combustion units. The ETF Project consists of facilities for the following purposes:

- ✓ RECEIPT AND STORAGE OF HOT BITUMEN FROM FORT HILLS
- ✓ VIA PIPELINE
- ✓ RECEIPT AND STORAGE OF DILUENT
- **✓ DELIVERY OF BLENDED BITUMEN**
- **✓ BITUMEN COOLING FACILITIES**

- ✓ FACILITIES FOR THE BLENDING OF DILUENT AND COOLED BITUMEN
- **✓ STORAGE OF BITUMEN**
- ✓ DELIVERY OF BITUMEN BLEND TO THE SHIPPERS
  AT THE DELIVERY POINT
- ✓ TRANSFER OF DIESEL FROM THE ATHABASCA
  TANK TERMINAL



#### **Board of Directors**

Crystal McDonald Fort McKay First Nation

Raymond Powder Fort McKay First Nation

**Edward Courtoreille** CEO Mikisew Group of Companies

\*Managing Director of First Nation ETF LP

#### Barrie Robb\*

CEO Business Development Fort McKay First Nation

Sally Whiteknife Mikisew Cree First Nation Through FN ETF LP, Fort

Mckay First Nation owns

34.3% of Thebacha and

Mikisew Cree First Nation

owns 14.7%.

FN ETF LP PO Box 5360 Fort McMurray, AB

#### **Primary FMFN Contact**

Jessica Saunders
Coordinator, Business Development
Fort Mckay First Nation
Cell: 587.645.4466
jsaunders@fortmckay.com





#### **Owners**

Brookfield Asset Management (majority) FMFN (minority)

#### **Executive Team**

Terry Owen, Chairman and CEO
Shawna Meyers, CFO
Scott Rose, VP Mining and Sustainability
Nick Laganiere, President
Roger Downham, COO

#### **Primary FMFN Contact**

Harshul Srivastava
Senior Analyst Business Development
Fort McKay First Nation
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hsrivastava@fortmckay.com

Hammerstone Corporation #500, 4838 Richard Road SW Calgary, AB T3E 6L1 403.297.1680

#### HAMMERSTONE CORPORATION

FOUNDED 2009 hammerstonecorp.com

Hammerstone is part of the Brookfield Asset Management group of companies. Hammerstone's Muskeg Valley Quarry was established in 2009 and is centrally located within the mineable oil sands area. The quarry covers an area of about 3,600 acres and, with over 750 million tonnes of directly accessible limestone and gravel reserves, is well positioned to supply the North Athabasca market for decades to come.

Hammerstone produces and delivers quality aggregates to customer sites with high safety standards and performance.

#### The "Hammerstone Advantage" includes:

- ✓ HIGH PRODUCTION CAPACITY FOR MAJOR PROJECTS AND DEMANDING SCHEDULES
- ✓ DEDICATED QUALITY CONTROL / QUALITY ASSURANCE TECHNICIANS AT THE QUARRY ENSURE CUSTOMERS RECEIVE EXCEPTIONAL PRODUCT QUALITY
- ✓ TECHNICAL SUPPORT AND LOGISTICS SOLUTIONS FROM QUALIFIED, EXPERIENCED PERSONNEL
- ✓ SAFE AND RELIABLE PRODUCT DELIVERY WITH PROFESSIONAL CARRIERS, 7 DAYS PER WEEK



FMFN is a minority shareholder in Hammerstone Corporation, which provides reliable, year-round, local source of aggregate materials that help enhance the sustainability and environmental performance of the oil sands industry.

#### **CORE PRODUCTS**

# BASE/SURFACE CRUSH

- Available from 25mm to 125mm sizes
- Limestone or Gravel
- Specifications comply with Alberta Transportation

Used for constructing building pads, well pads, service roads, highways and mine haul roads.



- Economic and easily placed subbase material
- Unique bridging capability over muskeg

Used for fill and constructing sub-base of haul roads, service roads, pads, etc.

#### ....



- Screened or washed
- Very low fines content
- Limestone or Gravel

Used for filtering, walkway surfacing insulating, and landscaping.

#### SPECIALTY PRODUCTS

#### LARGE STONE



- Available in many sizes gabion, rip rap
- Limestone or Gravel

User primarily for landscaping and slope stabilization

#### MANUFACTURED SAND AND FINES



- 10mm minus material
- Bedding Sand
- Winter Traction Sand or Rock chips
- Impermeable Liner

Can be used as common fill, pond liner, or top dressing for icy roads (winter road grit).





#### **Owners**

Private Investors (Majority) FMFN (Minority)

#### **Executive Team**

Guy Turcotte, Chairman and CEO Dr. Steve Hughes, VP Research and Manufacturing Jesse Marble, VP Finance and CFO

Suite 201, 1100 1st St. SE Calgary, Alberta Canada T2G 1B1

#### **ENLIGHTEN LP**

FOUNDED 2011 fieldupgrading.com | enlighteninc.com

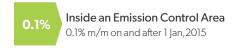
Field Upgrading and Enlighten.

Field Upgrading is a Canadian company based in Calgary, Alberta, dedicated to the development and commercialization of a new sulphur removal and upgrading technology called  $DSU^{\otimes}$ .

Our plant removes sulphur and has:

- √ A SMALL FOOTPRINT
- **✓ NO WATER USAGE**
- **✓ NO DIRECT EMISSIONS**

We are building a demonstration facility using our ground breaking DSU® technology to produce 2500 barrels of finished low sulphur marine fuel using local heavy oil feedstocks. We expect our CLEANSEAS plant to be ready in 2020.







#### **APPLICATIONS**

DSU® technology has been proven on over 40 different global feedstocks from Alberta Bitumen, a variety of vacuum residues, and Jordanian oil shale.

#### **Low Sulphur Bunker Fuel**

Much of the world's sea-borne shipping is fuelled by heavy fuel oil which is inexpensive but has high sulphur content. The sulphur emission regulations are being tightened worldwide. DSU® can surgically remove the sulphur along with harmful metals making a low sulphur bunker fuel. We have successfully demonstrated that we can produce ship-ready IMO and ECA-Compliant marine bunker fuels directly from vacuum residue and other heavy feedstocks.

#### **Heavy Oil**

There is over five trillion barrels of heavy oil in 50 basins around the world; all of them contain heavy metals and sulphur that can be removed by DSU®. Currently, over one million barrels per day of raw Alberta oil sands bitumen is exported to the U.S. for upgrading. At the same time, the trend in oil sands production is away from big mining projects and towards smaller-scale steam injection projects. This favours the modular nature of the DSU® process.

#### Refining

DSU® can be used for processing intermediate refinery streams such as vacuum residue and asphaltenes which contain sulphur and heavy metals. DSU® could debottleneck existing sulphur plants or a residue destruction process (e.g., delayed coking unit) or extend catalyst life, resulting in a higher value product.

#### **Oil Shale Producers**

Oil Shale (Kerogen) is the one of the most prolific forms of hydrocarbon on earth. A public forecast by PWC estimates global shale oil production to rise to 14 million barrels per day by 2035. The DSU® process has been tested on shale oils and it works well for removing heavy metals and sulphur.





